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| **Legal Name of Applicant:** |  |

Applicant’s Proposed Funding and Financial Experience

(2 pages maximum, excluding the budget and letters of commitment)

The funding per child resulting from this RFA is not intended to cover all costs associated with providing ECI services. Contracted Subrecipients will be required to utilize Locally Collected Funds, including payments received from both public and private insurance, city, county, and philanthropic funding. Applicants who indicate they will receive funding through another organization or entity, such as philanthropic, city, or county funding, must include a letter of commitment from the funding organization(s).

1. What experience does your agency have with billing insurance, including Medicaid, CHIP, Tricare, and private insurance companies? What processes do you use to ensure claims are filed and denials are appealed promptly?
2. Describe your agency’s experience in managing governmental budgets, grants, and contracts. Include any experience with 2 CFR 200 Uniform Grant Guidance and Texas Grant Management Standards and describe your organization’s experience applying cost principles and determining allowable costs.
3. Describe your experience and capacity for leveraging local and private funding for program services.
4. Attach a copy of the last fiscal monitoring report or financial audit report completed on your agency.
5. Complete Tables 1, 2, and 3 on the “Proposed Funding” tab on Form D-2.
6. Applicants that commit to higher amounts of “Other Locally Collected Funds,” which do not

include public and private insurance or other third-party billing, for the full five-year contract cycle are preferred and would be considered best value to the State. Examples of “Other Locally Collected Funds” include agency contributions, city/county contributions, donations, and philanthropic funds. This annual amount may not be reduced during the five-year contract cycle. What amount of "Other Locally Collected Funds” is your agency committing for each year of the five-year contract cycle?

**Important information to consider when completing the Proposed Funding tab on Form D-2:**

* + Total expenditures per child means the total amount of money expended to serve each child as reported to HHSC, including the amount reimbursed by HHSC (ECI cost reimbursement amount) and locally collected funds, which include public and private insurance and any funds collected from cities, counties, philanthropic organizations, etc. This number will vary by child and is

dependent on the needs of the child, the area in which the child lives, and other factors. Below are the average, high, and low projected total expenditures from current ECI subrecipients for fiscal year 2024:

* + - Average total expenditures per child served per month: $625
    - Highest total expenditures per child served per month: $838
    - Lowest total expenditures per child served per month: $483

Applications should not have a total expenditures per child served per month less than $480, as reflected in Form D-2, in Table 3: Total Expenditures per Child per Month on the Proposed Funding tab.

Total funding per child means the amount of funding provided through a specific funding source. ECI services are provided through two types of funding to cover all costs related to the ECI program: ECI cost reimbursement contract funds and locally collected funds.

* + ECI cost reimbursement amount is the amount HHSC reimburses through the ECI contract for ECI services performed during the fiscal year. Below are the average, high, and low ECI contract funding amounts, per child served each month, for fiscal year 2024:
    - Average funding per child per month: $321
    - Highest funding per child per month: $460
    - Lowest funding per child per month: $225

Applications should not have an ECI cost-reimbursable funding amount below $225 or above $460 per child served per month, as reflected in Form D-2, in Table 2: ECI Reimbursable Funding per Child per Month on the Proposed Funding tab.

* + Locally Collected Funds includes both “third-party billing” and “other locally collected funds.”
    - The average, high, and low proportion of locally collected funds as a percentage of total ECI funding is below:
      * Average 58.6%
      * Highest: 70.8%
      * Lowest: 45.4%
    - Third-Party Billing consists of public insurance (including Medicaid managed care, Texas Medicaid & Healthcare Partnership, and Medicaid Administrative Claims, CHIP, and TRICARE); private insurance (such as employer-sponsored health coverage, etc.); and family cost share payments the subrecipient bills for services performed. Below are the average, high, and low third-party billing collections projected for fiscal year 2024 by ECI subrecipients:
      * Average billing collections per child per month: $317
      * Highest billing collections per child per month: $535
      * Lowest billing collections per child per month: $186
    - Other Locally Collected Funds include all other funds collected for ECI services, such as city or county contributions, various grants obtained by the subrecipient for ECI services, donations, etc.
      * Applicants will be required to maintain their proposed other locally collected annual funding through the five-year contract cycle.

Note: As these numbers are averages across multiple subrecipients, the numbers are provided to help give Applicants general information. These averages should not be used together to calculate an individual budget.